### **Pitch Deck Guidelines**

Please ensure your deck includes the following:

# a. Project Profile

Brief introduction to your team and/or company

# **b. Solution Overview**

- What problem are you solving?
- Overview of your solution, how it works, and the technology used
- Market size (TAM, SAM, SOM)
- Traction: notable clients, partnerships, patent(s), or revenue

# c. Expansion Plans in Hong Kong

Outline any plans to enter or grow in the Hong Kong market

#### d. Tech Infrastructure & Microsoft Relevance

- Are you using cloud services? If yes, which provider and what's your annual usage?
- How will you utilise the HKD 1.1M (USD 150K) Microsoft Azure credits and other Microsoft technologies in the program?
- Include a technical architecture diagram (if applicable)